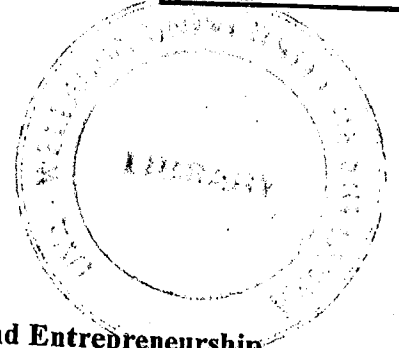




271-3



Uva Wellassa University

Faculty of Management

Degree of Bachelor of Business Management and Entrepreneurship

Year 2 Semester I Examination - December 2008

EMG 271-3 Developing Managerial Skills

Part C- Essay Questions

Answer only Three Questions including Question number 1

Total marks 50

1) Read the following case and answer the questions

Menon & Company is engaged in manufacturing both diesel and power engines. The Company has been depending upon a Bombay based manufacturer for the supply of four important parts for its products. For the last two years the supply of these parts has been erratic, irregular and inadequate. This has adversely affected the production schedule of the company due to which it could not execute orders from its customers in the country and also from South Korea, Philippines and Middle East.

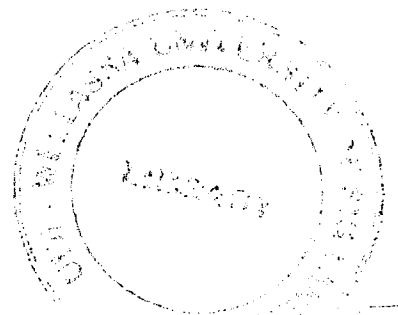
The Chairman of the Company is actively considering taking up production of these parts by erecting new workshops of the Company. The consultant of the Company is of the opinion that the Company should try some other supplier of these parts instead of erecting its own workshop. Some members of the Board of Directors are of the opinion that instead of erecting a new workshop, the Company should acquire a sick engineering unit of the city and renovate it for manufacturing these parts.

- I. You are required to give your opinion in the matter.
- II. Do you agree with the Chairman, with the Consultant or with the Directors?
Support your stand.

(20 Marks)

2) Assume that you work for a large multicultural organization. An employee who reports to you is part of a minority group. What are some of the potential problems that this employee might encounter? What are some ways that you as the supervisor can help alleviate these problems?

(15 Marks)



- 3)
- i. Describe how basic leadership functions needed for effective group performance.
 - ii. Must one leader perform both these functions?
 - iii. What basic assumptions underlie the Fielder Model of leadership?

(15 arks)

- 4)
- i. Explain the concept of MBO and describe its essential elements.
 - ii. Explain the concept of institutionalizing strategy.

(15 Marks)

