

# **DECISION SUPPORT SYSTEM FOR SELLERS**

A dissertation submitted to the  
Industrial Information Technology Degree Program,  
Uva Wellassa University  
In partial fulfillment of the requirements for the award of  
the  
Degree in Bachelor of Industrial Information Technology  
by

**WEERASEKARA ARACHCHILAGE DONA MAHESHA  
LANKANI  
UWU/IIT/09/0019**

**Industrial Information Technology Degree Program  
Uva Wellassa University, Sri Lanka**

**October 2013**

## **Abstract**

The world is rotating with many new concepts to survive with the time. Globalization is the most recent matter that concerned by people. Today each and every activities which are happen in every nook and corner in the world depends on this concept. Specially when concern the market, rather it does not imply its traditional meaning. Previously it meant a place that sellers and buyers can meet. But today market place turned in to a virtual market place. There is no need to meet each other. Today in cyber space there are number of e-commerce web sites which people can meet. While some web sites provide a specific good others act as a all rounder. They provide number of products at once through their web sites. But the problem is all these systems concern only from buyer's aspect. They determine what will be the desires of buyers, future trends of market, changes of buying behavior etc..They are not going to consider about people who supply products to this online marketplace. As a solution for this problem this system while concern about customers in other hand it will concern about sellers as well. Through this system sellers can gain a help to make their decisions. Because sellers should have a clear idea about buyer's mind and it's changes. When developing this system number of tools were used. Such as HTML,CSS,JavaScript. MySql used for create the database part.